



# RAMIRO FLORES

OIL & GAS

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📍 La Paz, BO



vCard



## EXPERIENCE

### IFSA GROUP

La Paz, BO

#### CEO

2017 - Present

As a responsible leader, I aim to provide top-notch products and services that yield measurable outcomes, as evidenced by the company's ROI and the results our clients achieve.

#### COMMERCIAL MANAGER

2008 - 2016

### SUPERINTENDENCE

La Paz, BO

OF HYDROCARBONS (actually: ANH)

#### DIRECTOR

REFINERIES,  
PETROCHEMICAL  
PLANTS &  
PROCESS UNIT  
2001 - 2008

Refineries Manager (construction & operation) ▪  
Petrochemical Plants and Process Units Administration  
▪ Production Control & Nationwide Commercial of  
Hydrocarbons - PRODE ▪ Government Regulation.

### REFINING REVIEW

La Paz, BO

#### DIRECTOR

2014 - Present

Review and approve Research Papers ▪ Responsible for  
establishing and maintaining a Transparent Evaluation  
Process ▪ Develop the Research Strategy



## EDUCATION

### Ph. Dc

2020 - 2023  
2018 - 2021

#### UMSA | UPB

La Paz, BO

Philosophie Doctor in Engineering Science  
Philosophie Doctor in Economic Science

### MSc

2012 - 2014  
2011 - 2011

#### UMSA | UiS

Stavanger, NO

Master of Science  
Petroleum Engineering  
Master of Science  
Reservoir Engineering • Teachers Training Program

### MBA

1995 - 1997

#### USACH

Santiago, CL

Master of Business Administration

### BSc

1983 - 1989

#### UMSA

La Paz, BO

Bachelor of Science in Chemical Engineering



## STRENGTHS

### LEADERSHIP

- STRATEGIC
- POSITIVE / TRANSFORMATIONAL
- DETERMINED / DEMOCRATIC

### HARD WORKING

- + 25 YEARS OF EXPERIENCE / PETROLEUM INDUSTRY
- RESEARCHER & PROFESSOR
- SENIOR CONSULTANT / OIL & GAS



## LIFE PHILOSOPHY



“ Only passions, great passions,  
can elevate the soul to great  
things (Denis Diderot) ”



## MOST PROUD OF

- SEMPER MAGIS.
- MOTIVATE a shared vision.
- DEVELOPED transparent processes.
- ENCOURAGE the heart. Passion
- INSPIRE new generations: training  
qualified professionals, with  
commitment, values, and social  
responsibility.



## WHO AM I?

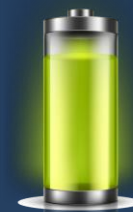
Entrepreneur ▪ Oil Industry passionate



## LANGUAGES



SPANISH  
Mother Tongue



ENGLISH  
Intermediate Level



PORTUGUESE  
Basic Level