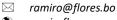


OIL & GAS



- (🕏 ramiroflores.com 1
  - (591) 7202 6202 La Paz, BO

IFSA GROUP

our customers.



Scan the code to see my vCard.

La Paz, BO

La Paz, BO

La Paz, BO

La Paz, BO



## EXPERIENCE

## CEO

2017 - Presente

### COMMERCIAL MANAGER

2008 - 2016

## **DIRECTOR**

REFINERIES PETROCHEMICAL PLANTS & PROCESS UNIT 2001 - 2008

DIRECTOR

2014 - Present

## Regulation.

SUPERINTENDENCE

Actually: National Hydrocarbon Agency (ANH)

OF HYDROCARBONS

Journal Specialized in Hydrocarbons

**REFINING REVIEW** 

Review and approve Research Papers • Responsible for establishing and maintaining a Transparent Evaluation Process • Develop the Research Strategy.

As CEO and responsible principal, my goal is to offer

only products and services of the highest quality,

which generate measurable results reflected in the

ROI of the organization and the results account of

Refineries Manager (construction & operation)

Petrochemical Plants and Process Units

Administration • Production Control & Nationwide

Commercial of Hydrocarbons - PRODE ■ Government



## **EDUCATION**

### PhD

2020 - 2023 2018 - 2021

## MSc

2012 - 2014 2011 - 2011

## MBA

1995 - 1997

## **BSc**

1983 - 1989

# UMSA | UPB

Philosophiæ Doctor in Engineering Science Philosophiæ Doctor in Economic Science

## UMSA | UiS

Stavanger, NO Master Scientiarum in Petroleum Engineering

Master of Science in Petroleum Engineering / Reservoir Reservoir Engineering • Teachers Training Program

## USACH

Santiago, CL

# Master of Business Administration

## UMSA

La Paz, BO

Bachelor of Science in Chemical Engineering

STRENGTHS

### **INFLUENCER**

- PERSUASIVE
- MOTIVATOR & LEADER
- POSITIVE / CREATIVE
- DETERMINED

## HARD WORKING

- + 25 YEARS OF EXPERIENCE
- REASEARCHER & PROFESSOR
- SENIOR CONSULTANT / OIL & GAS
- HYDROCARBON EXPERT



## LIFE PHILOSOPHY

Only passions, great passions, can elevate the soul to great things (Denis Diderot)



## MOST PROUD OF

- BEING for Other (SEMPER MAGIS)
- INSPIRE a shared vision
- DEVELOPED transparent processes
- ALLOW others to act
- ENCOURAGE the heart. Passion



## WHO AM 1?





LANGUAGES



Mother Tongue Intermediate Level

PORTUGUESE Basic Level