



RAMIRO FLORES

OIL & GAS

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La Paz, BO



Scan the code to see my vCard.



EXPERIENCE

CEO

2017 – Presente

COMMERCIAL MANAGER

2008 – 2016

DIRECTOR REFINERIES, PETROCHEMICAL PLANTS & PROCESS UNIT

2001 – 2008

DIRECTOR

2014 – Present

IFSA GROUP

La Paz, BO

As CEO and responsible principal, my goal is to offer only products and services of the highest quality, which generate measurable results reflected in the ROI of the organization and the results account of our customers.

SUPERINTENDENCE OF HYDROCARBONS

La Paz, BO

Actually: National Hydrocarbon Agency (ANH)
Refineries Manager (construction & operation) ▪ Petrochemical Plants and Process Units Administration ▪ Production Control & Nationwide Commercial of Hydrocarbons - PRODE ▪ Government Regulation.

REFINING REVIEW

La Paz, BO

Journal Specialized in Hydrocarbons

Review and approve Research Papers • Responsible for establishing and maintaining a Transparent Evaluation Process • Develop the Research Strategy.



EDUCATION

PhD

2020 – 2023
2018 – 2021

MSc

2012 – 2014
2011 – 2011

MBA

1995 – 1997

BSc

1983 – 1989

UMSA | UPB

La Paz, BO

Philosophiæ Doctor in Engineering Science
Philosophiæ Doctor in Economic Science

UMSA | UiS

Stavanger, NO

Master Scientiarum in Petroleum Engineering
Master of Science in Petroleum Engineering / Reservoir Engineering • Teachers Training Program

USACH

Santiago, CL

Master of Business Administration

UMSA

La Paz, BO

Bachelor of Science in Chemical Engineering



STRENGTHS

INFLUENCER

- PERSUASIVE
- MOTIVATOR & LEADER
- POSITIVE / CREATIVE
- DETERMINED

HARD WORKING

- + 25 YEARS OF EXPERIENCE
- RESEARCHER & PROFESSOR
- SENIOR CONSULTANT / OIL & GAS
- HYDROCARBON EXPERT



LIFE PHILOSOPHY



“Only passions, great passions, can elevate the soul to great things”

(Denis Diderot)



MOST PROUD OF

- BEING for Other (SEMPER MAGIS)
- INSPIRE a shared vision
- DEVELOPED transparent processes
- ALLOW others to act
- ENCOURAGE the heart. Passion



WHO AM I ?



LANGUAGES



SPANISH
Mother Tongue

ENGLISH
Intermediate Level

PORTUGUESE
Basic Level